

# HYPOTHETICAL PRESENTATION

Prepared for Valued Client

Prepared by Financial Advisor Franklin Templeton Investments

1 FRANKLIN PKWY SAN MATEO, CA 94403

# FUNDS INCLUDED IN THIS REPORT

645769696 NJ FT 529 Franklin Growth Alloc 0-8 A

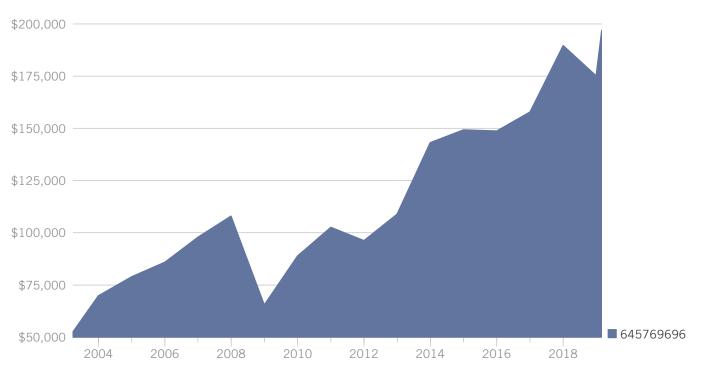
NOT FDIC INSURED	MAY LOSE MONEY	NO BANK GUARANTEE
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This report has been prepared for you by your financial advisor. Taking into account your individual investment needs, he or she has selected investments and allocations and created an investment strategy to help you work toward your investment goals. Only your financial advisor can recommend what meets your particular investment needs; while this report provides information on Franklin Templeton funds, Franklin Templeton is not providing individualized advice.

The proposal must be preceded or accompanied by the 529 plan Investor Handbook. Investors should read the Investor Handbook and carefully consider college savings plan investment goals, risks, charges and expenses before investing. With respect to 529 plan investments, investors should consider whether their, or the beneficiary's, home state offers any state tax or other benefits that are only available for investments in its qualified tuition program.

HYPOTHETICAL	PERFORMANCE			HYPOTHETICAL PRE	SENTATION
AVERAGE ANNUAL	CUMULATIVE	TOTAL INVESTMENT	MARKET VALUE OF SHARES	FROM PRINCIPAL	\$196,834
RETURN	RETURN	AMOUNT	OWNED AT END OF PERIOD	FROM CAPITAL GAINS	
+8.33%	<b>+257.88%</b>	<b>\$55,000</b>	\$196,834	FROM INCOME	

# TOTAL PORTFOLIO: 3/26/2003 - 2/28/2019



# SALES CHARGES ARE INCLUDED.

Performance data represents past performance, which does not guarantee future results. Current performance may differ from the figures shown. Investment return and principal value will fluctuate with market conditions, and you may have a gain or loss when you sell your shares. For performance data current to the most recent month end, please call the Distributor or visit their website both of which are identified in the Input Summary below.

For section 529 college savings plans, nonqualified withdrawals are subject to federal income tax, a 10% federal tax penalty, and state income taxes and possible penalties. Standardized Returns assume reinvestment of dividends and capital gains. They depict performance without adjusting for the effects of taxation, but are adjusted to reflect sales charges and ongoing fund expenses. These funds and 529 plan portfolio offer other share classes, subject to different fees and expenses that will affect their performance.

Blended Benchmark: 100% Morningstar Moderate Target Risk Index returns do not reflect any fees, expenses or sales charges. One cannot invest directly in an index.

# INPUT SUMMARY

# 645769696 NJ FT 529 Franklin Growth Alloc 0-8 A

Initial Investment \$55,000.00	Investment % 100.00%	Reinvest Distribut Income & Cap		Period Since Inception	From 03/26/2003	™ 02/28/2019
Wrap Fee 0.00%	Frequency	Assess No	Waive Sales Charges	Туре Schedule	Open to New Invest	tors

# INVESTMENT DETAILS FOR PORTFOLIO DATE RANGE 3/26/2003 - 2/28/2019

PERIOD END	INVESTMENT	SALES CHARGE	MARKET VALUE	PERCENT CHANGE
03/26/2003	\$55,000	\$2,469	\$52,531	0.00%
12/31/2003	\$0	\$0	\$69,814	+32.90%
12/31/2004	\$0	\$0	\$78,954	+13.09%
12/31/2005	\$0	\$0	\$85,888	+8.78%
12/31/2006	\$0	\$0	\$97,865	+13.94%
12/31/2007	\$0	\$0	\$108,004	+10.36%
12/31/2008	\$0	\$0	\$65,454	-39.40%
12/31/2009	\$0	\$0	\$88,883	+35.79%
12/31/2010	\$0	\$0	\$102,593	+15.43%
12/31/2011	\$0	\$0	\$96,289	-6.14%
12/31/2012	\$0	\$0	\$108,897	+13.09%
12/31/2013	\$0	\$0	\$143,147	+31.45%
12/31/2014	\$0	\$0	\$149,241	+4.26%
12/31/2015	\$0	\$0	\$148,768	-0.32%
12/31/2016	\$0	\$0	\$157,856	+6.11%
12/31/2017	\$0	\$0	\$189,637	+20.13%
12/31/2018	\$0	\$0	\$175,191	-7.62%
02/28/2019	\$0	\$0	\$196,834	+12.35%
SUM TOTAL	\$55,000	\$2,469		

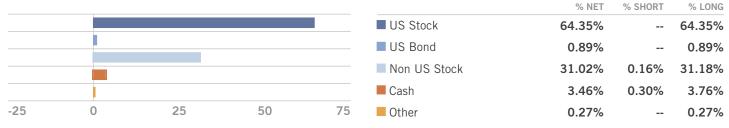
# SALES CHARGES ARE INCLUDED.

STANDARD DEVIATION	BETA	AVG ANNUAL RETURN	ANNUAL NET EXP RATIO	ANNUAL GROSS EXP RATIO
13.88	1.53	+8.33%	N/A	N/A

Annual Net Exp Ratio and Annual Gross Expense Ratio - are based on a weighted average of the individual funds' total net and gross operating expenses, respectively, as shown in the Charges and Expenses section.

Refer to the Definitions section at the back of this report for definitions of terms used.

# PORTFOLIO COMPOSITION REPORTED AS OF 01/31/2019



Portfolio holdings are subject to change.

For 529 plans, data is for holdings of the funds in which the 529 plan portfolios invest, not the 529 plan portfolios themselves.

Refer to the Definitions section at the back of this report for definitions of terms used.

# ANALYSIS OF TOP 10 EQUITY HOLDINGS REPORTED AS OF 01/31/2019

TOP HOLDING WITHIN FUND(S) / UNDERLYING FUNDS	TOTAL WEIGHT
MSFT Microsoft Corp	1.68%
645769696: 1.68%	

# ANALYSIS OF TOP 10 EQUITY HOLDINGS REPORTED AS OF 01/31/2019 (CONTINUED)

TOP HOLDING WITHIN FUND(S) / UNDERLYING FUNDS	TOTAL WEIGHT
AMZN Amazon.com Inc	1.64%
<b>645769696: 1.64%</b>	
MA Mastercard Inc A	1.09%
<b>645769696: 1.09%</b>	
AAPL Apple Inc	1.08%
<b>645769696: 1.08%</b>	
ROP Roper Technologies Inc	0.74%
<b>645769696: 0.74%</b>	
NOW ServiceNow Inc	0.69%
<b>645769696: 0.69%</b>	
GOOG Alphabet Inc Class C	0.61%
645769696: 0.61%	
V Visa Inc Class A	0.61%
645769696: 0.61%	
SBAC SBA Communications Corp	0.57%
<b>6</b> 45769696: 0.57%	
MDT Medtronic PLC	0.51%
645769696: 0.51%	

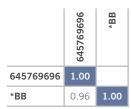
Portfolio holdings are subject to change.

For 529 plans, data is for holdings of the funds in which the 529 plan portfolios invest, not the 529 plan portfolios themselves.

Refer to the Definitions section at the back of this report for definitions of terms used.

# CORRELATION ANALYSIS 3 YEAR PERIOD ENDED 02/28/2019

Correlation measures the degree to which two investments move in tandem. Correlation will range between 1 (perfect positive correlation; where two items historically always moved in the same direction) and -1 (perfect negative correlation; where two items historically always moved in opposite directions).



#### \*BB = Blended Benchmark

Blended Benchmark: 100% Morningstar Moderate Target Risk Index returns do not reflect any fees, expenses or sales charges. One cannot invest directly in an index.

For 529 plans, data is for holdings of the funds in which the 529 plan portfolios invest, not the 529 plan portfolios themselves.

Refer to the Definitions section at the back of this report for definitions of terms used.

# STANDARDIZED AVERAGE ANNUAL TOTAL RETURNS WITH SALES CHARGE AS OF 12/31/2018 Returns for periods of less than one year are not annualized.

NJ FT 529 Franklin Growth Alloc 0-8 A	03/26/2003	5.50% Front	-12.70%	+2.95%	+9.72%	+7.55%		
SECURITY NAME	DATE	CHARGE/CDSC	1 YEAR	5 YEARS	10 YEARS	INCEPTION	AS OF 0	1/31/2019
	INCEPTION	INITIAL SALES				SINCE	YIELD	YIELD
		MAX.					CURRENT	STD.
							7 DAY	30 DAY

Performance data represents past performance, which does not guarantee future results. Current performance may differ from the figures shown. Investment return and principal value will fluctuate with market conditions, and you may have a gain or loss when you sell your shares. For performance data current to the most recent month end, please call the Distributor or visit their website both of which are identified in the Distributor Information section of the Input Summary.

Standardized Returns assume reinvestment of dividends and capital gains. They depict performance without adjusting for the effects of taxation, but are adjusted to reflect sales charges and on going fund expenses. These funds offer other share classes, subject to different fees and expenses that will affect their performance.

For section 529 college savings plans, nonqualified withdrawals are subject to federal income tax, a 10% federal tax penalty, and state income taxes and possible penalties. Standardized Returns assume reinvestment of dividends and capital gains. They depict performance without adjusting for the effects of taxation, but are adjusted to reflect sales charges and ongoing fund expenses. These funds and 529 plan portfolio offer other share classes, subject to different fees and expenses that will affect their performance.

# CHARGES AND EXPENSES

NJ FT 529 Franklin Growth Alloc 0-8 A	5.50%				1.28%
SECURITY NAME	SALES CHARGE	MAX CDSC	REDEM FEE	EXPENSE	EXPENSE
	MAX INITIAL		MAX	OPERATING	OPERATING
				TOTAL NET	TOTAL GROSS

Please see the prospectus for complete information on expenses.

This Charges and Expenses table represents the maximum sales charge, CDSC and redemption fee a shareholder could pay when purchasing this investment. The Total Gross Operating Expenses represents the total of all of a mutual fund's annual fund operating expenses, expressed as a percentage of the fund's average net assets.

Investments in 529 plan portfolios are subject to the fees and expenses of the underlying mutual funds and ETF's in which plan portfolios invest; those fees and expenses are not shown in these tables and reduce the plan portfolio performance.

# DISTRIBUTOR INFORMATION

# Franklin Templeton Distributors Inc

https://www.franklintempleton.com (866)3621597

NJ FT 529 Franklin Growth Alloc 0-8 A

# IMPORTANT INVESTMENT INFORMATION

# 645769696 NJ FT 529 Franklin Growth Alloc 0-8 A

You may choose between Age-Based Growth, Moderate and Conservative Asset Allocations and may allocate contributions among such Age-Based Asset Allocations (i.e., you may invest in more than one such Age-Based Asset Allocation for a Beneficiary). Each Age-Based Asset Allocation (Growth, Moderate or Conservative) is made up of Age-Based Investment Portfolios that customize their investments in combinations of mutual funds based in part on the age of the Beneficiary. Although there can be no assurance as to investment results, the Age-Based Investment 529 Portfolios are designed with the intent that portfolios corresponding to Beneficiary ages closer to college age have less investment risk than portfolios within the same Age-Based Asset Allocation (Growth, Moderate or Conservative) corresponding to Beneficiary ages farther from college age. Accordingly, the potential return of Age-Based Investment 529 Portfolios likewise decreases as the Beneficiary approaches college age.

# GENERAL INFORMATION

The proposal must be preceded or accompanied by a current summary prospectus and/or prospectus for each investment shown. If a 529 plan portfolio is included, the proposal must be preceded or accompanied by the 529 plan Investor Handbook. Investors should read the prospectus and/or Investor Handbook and carefully consider mutual fund and/or college savings plan investment goals, risks, charges and expenses before investing. With respect to 529 plan investments, investors should consider whether their, or the beneficiary's, home state offers any state tax or other benefits that are only available for investments in its qualified tuition program.

Information contained in this report has been provided per your request.

Please note that the portfolio created for you in this report was constructed and recommended by your financial advisor. Your financial advisor assumes full responsibility for determining the suitability and fitness of any investment strategies, asset allocations or fund and share class recommendations in this presentation, taking into account your individual investment needs. Please talk with your financial advisor before making any investment decisions.

# All investments involve risks, including possible loss of principal. Diversification does not assure a profit or protect against a loss.

The information and calculations reflected in this presentation are believed to be reliable; however, neither Franklin Templeton Investments nor any vendor associated therewith makes any representations as to the accuracy or completeness thereof.

# This hypothetical presentation is based on time periods, and may contain index or fund comparisons, which have been chosen by a financial advisor. The use of different time periods, indexes, or funds may produce different results.

The Analysis of Top 10 Equity Holdings will only look at the top 10 equity holdings (inclusive of convertible holdings) for the selected investments. Fund holdings that are not in the top 10 equity holdings of each selected investment will not be analyzed. The analysis shows total weight of the asset in the portfolio, as well as the contribution of each fund to the total weight.

Investors should carefully consider a 529 plan portfolio's investment goals, risks, charges and expenses before investing. See the Investor Handbook for more information on Franklin Templeton 529 College Savings Plan, including sales charges, expenses, general risks of the Plan, general investment risks and specific risks of investing in Plan portfolios, which can include risks of banking industry; convertible securities; country, sector or industry focus; credit; credit-linked securities; debt securities ratings; depositary receipts; derivative instruments; derivative risk; developing markets/emerging markets; equity-linked notes; equity market risk; extension; floating rate corporate loans, focus/sector focus; foreign securities; income, index investing, inflation-indexed securities; initial public offerings; interest rate; investing in exchange-traded funds; investing style; investment contract, liquidity; management; market; merger arbitrage securities and distressed companies; mid cap company risk; mortgage dollar rolls; mortgage securities, mortgage-backed securities; non-diversification; portfolio turnover; prepayment; redemption; repurchase agreements; smaller and midsize companies; US government securities; unrated debt securities; utilities industry emphasis; value/value style investing; and variable rate securities. To obtain an Investor Handbook, which contains this and other information, call us at (800) 818-4030.

This presentation shows the historical cumulative effect of investments in two or more investments. You should be aware that many fund families offer discounts on sales charges, known as "breakpoints," for larger dollar amounts invested in funds from the same family. Many fund families also offer the option to switch investments among funds in the same family at no additional charge. If you plan to purchase shares in more than one investment, or in more than one family's investments, you should acquaint yourself with these provisions. For complete information on these features, please refer to the funds' prospectuses, which must accompany or precede this presentation.

Morningstar® information is the source for all data used in this program.

# **GENERAL INFORMATION** (CONTINUED)

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Source: Morningstar®. 3/31/2018 For each mutual fund and ETF with at least a 3-year history, Morningstar calculates a Morningstar Rating<sup>™</sup> based on how a fund ranks on a Morningstar Risk-Adjusted Return measure against other funds in the same category. This measure takes into account variations in a fund's monthly performance, and does not take into account the effects of sales charges and loads, placing more emphasis on downward variations and rewarding consistent performance. The top 10% of funds in each category receive 5 stars, the next 22.5% receive 4 stars, the next 35% receive 3 stars, the next 22.5% receive 2 stars and the bottom 10% receive 1 star. The weights are: 100% 3-year rating for 36-59 months of total returns, 60% 5-year rating/40% 3-year rating for 60-119 months of total returns, and 50% 10-year rating/30% 5-year rating/20% 3-year rating for 120 or more months of total returns. While the 10-year overall star rating formula seems to give the most weight to the 10-year period, the most receive 3 stars Rating of 3, 3 and 4 star(s) for the 3-, 5- and 10-year periods, respectively. Morningstar RatingTM is for the named share class only; other classes may have different performance characteristics. Past Performance is not an indicator or a guarantee of future performance. Source: ©Morningstar. Important data provider notices and terms available at www.franklintempletondatasources.com.

# For share classes that are based on Morningstar's extended performance methodology:

For a share class that doesn't have a 1, 3, 5, or 10-year performance history, the rating shown is a hypothetical Morningstar Rating based first on the oldest active surviving share class of the fund and then any dormant or liquidated share classes. If more than one share class has the earliest inception date, Morningstar selects the share class that is freely available to the investors, that is not currency-hedged, and has the lowest fee.

Morningstar separates its stock portfolio holdings into five market-capitalization groups: Giant, Large, Mid, Small, and Micro. Of the 5000 largest domestic stocks in our equities database, the top 1% are categorized as Giant, the next 4% are Large, the next 15% are Mid, the next 30% are Small, and the remaining 50% are Micro. Stocks outside of the largest 5000 are also classified as Micro.

# Risks

# NJ Franklin Templeton 529 Franklin Growtih Allocation Newborn-8 Years 529 Portfolio A

Investors should carefully consider a 529 plan portfolio's investment goals, risks, charges and expenses before investing. See the Investor Handbook for more information on Franklin Templeton 529 College Savings Plan, including sales charges, expenses, general risks of the Plan, general investment risks and specific risks of investing in Plan portfolios, which can include risks of convertible securities; country, sector, region or industry focus; credit; derivative securities; foreign securities, including currency exchange rates, political and economic developments, trading practices, availability of information, limited markets and heightened risk in emerging markets; growth or value style investing; income; interest rate; lower-rated and unrated securities; mortgage securities and asset-backed securities; restructuring and distressed companies; securities lending; smaller and midsize companies; credit linked securities and stocks. To obtain an Investor Handbook, which contains this and other information, call us at (800) 818-4030.

# Alpha %

Often used as a measure of historical risk-adjusted return. This number reflects the difference between the fund's actual performance and the performance that would have been expected in light of the fund's risk posture and the market's behavior. A positive Alpha is believed to indicate that the manager has been successful at security selection and/or market timing, and has produced a rate of return more than commensurate with the fund's risk posture.

# Annual Net Exp Ratio and Annual Gross Expense Ratio

Are based on a weighted average of the individual funds' total net and gross operating expenses, respectively, as shown in the Charges and Expenses section.

### Assets

Represents the dollar value of assets held as of the specified date.

#### Beta

Often used as a measure of a fund's historical volatility relative to the market. An index relevant to the fund's investment category is used as the proxy for the market, and is considered to have a Beta of 1.00. Therefore, if a mutual fund has a Beta of 1.50, it has been 50% more volatile than the market for the period shown.

# **Blended Benchmark**

The blended benchmark is derived by combining the primary prospectus benchmark for each fund, as identified by Morningstar®, in proportion to the fund's weighting in the hypothetical portfolio.

#### **Capital Gains**

The mutual fund's distribution to shareholders of the profits derived from the sale of stocks or bonds.

# Correlation

Correlation measures the degree to which two investments move in tandem. Correlation will range between 1 (perfect positive correlation; where two items historically always moved in the same direction) and -1 (perfect negative correlation; where two items historically always moved in opposite directions).

# **Credit Rating**

Morningstar seeks credit rating information from fund companies on a periodic basis (quarterly). In compiling credit rating information, Morningstar instructs fund companies to only issue ratings that have been assigned by a Nationally Recognized Statistical Rating Organization (NRSRO). If two NRSRO's have rated a security, fund companies are to report the lowest rating; if three of more NRSRO's have rated the same security differently, fund companies are to report the rating that is in the middle. For example, if NRSRO X rates a security AA-, NRSRO Y rates the same security an A and NRSRO Z rates it a BBB+ the fund company should use the credit rating of 'A' in its reporting to Morningstar. PLEASE NOTE: Morningstar, Inc. is not itself an NRSRO nor does it issue a credit rating on the fund. An NRSRO rating on a fixed-income security can change from time-to-time.

# **Down Capture Ratio**

#### (Returns / Index Returns) x 100

Calculated using only periods where the Benchmark Return is negative. A Down Capture Ratio of LESS THAN 100% is considered desirable.

# **Highest Rolling Period Return**

Represents the best rolling period return within the date range and frequency selected.

# Holdings

Represents the total number of holdings in the fund as of the specified date.

# Inception

Represents the date the investment became available for purchase. Some funds offer performance of newer share classes with performance dated back to the original share class inception based on a recalculation using the newer share class's sales charge, fees, and expenses. In these instances, inception reflects that of the original share class.

#### Income

Dollar amount distributed from fund to shareholders derived from interest, dividends, or other income received by a mutual fund.

# Index

An index is a hypothetical portfolio of specific securities (common examples are the Dow Jones® Industrial Average and the S&P 500®), whose performance is often used as a benchmark in judging the relative performance of securities such as mutual funds, stocks, and variable annuity sub accounts. Indexes are unmanaged portfolios and should only be compared with securities or mutual funds having similar investment characteristics and criteria. The characteristics of the index included in this report and chosen by the investment representative are described above. When reviewing comparisons, also keep in mind that indexes have a number of inherent performance differentials over managed portfolios - for example, portfolios must hold some cash to meet investors' redemption requests, are subject to management fees and commissions or other expenses typically associated with investing in securities, and often contain a different mix of securities than the index with which they are compared. One cannot invest directly in an index.

# Index Average Annual Figure

The "Average Annual Return" figure found on the table represents the average annual change in value of the index, taking into account all subsequent additions to and subtractions from the initial index value.

# **Index Cumulative Figure**

The "Cumulative" figure found on the table represents the total percentage change between the initial value and the ending value of the index over the indicated periods in the presentation.

# Information Ratio

Measures a portfolio manager's ability to generate consistent excess returns relative to the fund's benchmark. A higher ratio demonstrates a more consistent portfolio manager style.

#### Investment

Dollar amount committed to investing in a security either on a one time or systematic basis.

### Lowest Rolling Period Return

Represents the worst rolling period return within the date range and frequency selected.

### Market Value

Current value of the hypothetical account calculated by the number of shares multiplied by the NAV.

# Maximum Sales Charge

Represents the maximum sales charge that could be paid based on the dollar amount invested and how long the investment is held.

# Median Rolling Period Return

Represents the median rolling period return within the date range and frequency selected.

# NAV

Price of one mutual fund share calculated by dividing the fund's total net assets by the number of shares outstanding.

# Percent Long

A long position in a stock reflects ownership.

# Percent Net

The investment position that reflects the sum of long and short positions in a security or asset class.

# Percent Short

Occurs when the manager sells stocks not yet owned. Shares must be borrowed, before the sale, to make "good delivery" to the buyer. Eventually, the shares must be bought back to close out the transaction. This technique is used when an investor believes the stock price will drop.

# Percentile Rank

The Percentile Rank Diagrams show how an investment's total return (excluding sales charges) for a given period compares with the range of returns for all investments within the category and with a relevant market index. The "category" shown at the top of the investment profile page indicates the category of the investment as defined by Morningstar, the ranking entity, and includes all investments classified within that category. The range of returns represented includes all securities in the 5th through 95th percentiles (this eliminates the effects of "outlying" securities). For each time period, the data beneath the graph give the actual total return of the security and the index, and the absolute rank of the security.

# Period End

Data as of date for each row in the hypothetical.

# Price and Distributions Summary with High Low

These figures reflect historical data and are not indicators of the fund's future performance. The "High/Low" summary reflects the high and low prices of the selected fund within the date range chosen. The report's sub-heading indicates the time frame covered and the period in which these figures occur.

# Reinvestment

Dollar amount, stemming from fund distributions, committed to reinvesting in a mutual fund or portfolio in order to purchase more shares.

#### **R-Squared %**

A measure of historical deviation relative to the market, as represented by an index relevant to the fund's stated investment category. It tells us, in Percentage terms, just how closely a fund's performance variation paralleled the market's over the time period shown.

# **Sales Charges**

Dollar amount being charged to account stemming from sales charges. Charges may appear as front-end loads, back-end loads, or periodic charges withdrawn from the account.

#### Shares

Number of mutual fund shares owned within the hypothetical presentation.

#### Sharpe Ratio

Sharpe Ratio uses standard deviation and excess return to determine reward per unit of risk. Developed by Nobel Prize winner William Sharpe, the Sharpe ratio measures a fund's historical risk adjusted performance. A higher number represents better risk adjusted performance.

# **Standard Deviation**

Standard deviation is a measure of a fund's historical volatility or variability in historical return. It is often used as a measure of risk. Higher numbers indicate higher historical volatility. Standard deviation is most often used to compare one fund's historical volatility to those of other funds or indexes.

#### Taxes Due

The total amount of taxes due from the investor, determined by applying specified tax rates to distributions and sale of shares during each calendar year. This should not be considered tax advice. Investors should consult their tax advisor for specific tax information.

# **Total Gross Operating Expense**

Represents the total annual expense paid for accounting, administrator, advisor, auditor, board of directors, custodial, distribution (12b-1), legal, organizational, professional, registration, shareholder reporting, sub-advisor, and transfer agency, expressed as a percentage of the fund's average net assets on the specified date.

# Total Return % Rank within Category

Shows the fund's rank against all funds within its investment category based on total return and DOES NOT include the effect of sales charges. Each rank is expressed as a percentile where 1=best and 100=worst.

# **Up Capture Ratio**

# (Returns / Index Returns) x 100

Calculated using only periods where the Benchmark Return is positive. An Up Capture Ratio of GREATER THAN 100% is considered desirable.

# Withdrawal

Dollar amount committed to being removed from an investment either on a one time or systematic basis.